SAGE Major Works bring together the seminal articles in a particular discipline, selected and introduced by key academics in a field. These reference works are not readers. They are intended to present a nuanced and in-depth reading of the key issues or concepts — not just a representative “synthetic” paper or already much anthologized paper. The articles selected have proved themselves through previous publication and peer review to be integral to the study of the subject area addressed by the Major Work. The emphasis is on comprehensive, scholarly discussion published in journals, though key chapters in books may be appropriate in some instances.
CASE STUDY METHODS IN BUSINESS RESEARCH
FOUR-VOLUME SET
Edited by Albert J. Mills, Saint Mary’s University, Canada, and Gabrielle Durepos, St. Francis Xavier University, Canada

Case studies are one of the most popular approaches to business and management research. By bringing together research accounts from various research traditions, this collection is unique within the field. Over four volumes, the editors focus on central themes in the subject over time, before moving on to selected cases from positivist, interpretivist, and critical approaches, and finishing with a look at traditions of the “post.”

Volume One: Introduction to Central Themes in Case Study Research in Business
Volume Two: Positivist Case Study Research in Business
Volume Three: Interpretive and Critical Approaches to Case Studies in Business
Volume Four: Case Study Research from the Traditions of the Post and Beyond

Hardcover price: $995.00, ISBN: 978-1-4462-4706-8
November 2012, 1672 pages

LEADERSHIP ETHICS
THREE-VOLUME SET
Edited by Joanne B. Ciulla, Mary Uhl-Bien University of Nebraska–Lincoln, and Patricia H. Werhane, DePaul University

The field of leadership ethics and research therein has grown and evolved gradually over the course of the past few decades. This timely set arrives at an important moment in the subject’s history. In a relatively new field, such a collection offers scholars more than articles on a topic; it also serves to outline the parameters of the field. Carefully structured over three volumes, the material runs through an understanding of the key philosophic and practical questions in leadership ethics along with a wide range of literature - from wide-ranging disciplines including philosophy, business, and political science, to name a few.

Volume One: Theoretical Aspects of Leadership Ethics
Volume Two: Behavioral and Psychological Aspects of Leadership Ethics
Volume Three: Leadership Ethics, Contexts and Narratives

Hardcover price: $825.00, ISBN: 978-1-4462-5735-7
Pre-publication price: $725.00 (print only, expires 5/31/2013)
April 2013, 1248 pages

TRUST AND SOCIAL CAPITAL IN ORGANIZATIONS
FOUR-VOLUME SET
Edited by Ana Cristina Costa and Neil Anderson, both at Brunel Business School, U.K.

Trust and social capital have gained significant importance over the last 40 years as both areas of research and professional practice have become key concepts in the analysis of relationships in organizations and critical to organizations’ effectiveness. As research has grown in these areas, literature on trust and social capital has become highly disparate: international in orientation; multilevel in focus, ranging from the individual to the workgroup, within and between organizations; and dual-focused on fundamental research issues and best practice.

Volume One: Trust between People: interpersonal and Team Level Trust
Volume Two: Trust in institutions: Organizational and inter-Organizational Level Trust
Volume Three: Social Capital: Conceptual issues and Levels of Analysis
Volume Four: Social Capital: Organizational Advantage and inter-Organizational Networks

October 2012, 1816 pages

NEW DIRECTIONS IN BUSINESS ETHICS
FOUR-VOLUME SET
Edited by Andy Crane and Dirk Matten, both at York University, Toronto, Canada

“When two of the leading thought leaders in business ethics pick the best-of-the-best thinking in an area, it’s time to listen up. Crane and Matten’s striking collection delivers not only the accomplishments of business ethics’ past, but the promise of its future.”

—Thomas Donaldson, University of Pennsylvania

Volume One: International Perspectives on Business Ethics provides a comprehensive overview of the range of different business ethics in different parts of the world.
Volume Two: New Theoretical Directions looks at the areas business ethics scholars are now engaging with, including theories of moral imagination and pragmatism, business ethics as practices and virtues, and political and contractarian theories of business ethics.
Volume Three: Behavioural Business Ethics explores how ethical decisions get made, from studies of psychological reasoning to neurobiological examinations of how the brain works when confronted with ethical dilemmas.
Volume Four: Managing Business Ethics focuses on how to manage ethics in the organization, marking an important new direction in business ethics research.

Hardcover price: $995.00, ISBN: 978-0-8570-2988-1
March 2012, 1720 pages
INTER-ORGANIZATIONAL RELATIONS

FIVE-VOLUME SET
Edited by Steve Cropper, Keele University, U.K.; Mark Ebers, University of Cologne, Germany; and Peter Smith Ring, Loyola Marymount University

Inter-organizational relations and practices — formal and informal — seem to be everywhere; and the tasks of description, explanation and “prescription” of interorganizational arrangements and their attributes have become important scholarly challenges.

Volume One: Inter-Organizational Relations: Basic Concepts and Formation of the Field
Volume Two: The Structure and Governance of inter-Organizational Relations
Volume Three: Understanding inter-Organizational Relations in Context
Volume Four: Understanding inter-Organizational Relations as Process
Volume Five: inter-Organizational Relations: Current Debates and Future Research

Hardcover price: $1,195.00, ISBN: 978-1-4462-5472-1
February 2013, 2088 pages

INSTITUTIONAL THEORY IN ORGANIZATION STUDIES

FIVE-VOLUME SET
Edited by Royston Greenwood, University of Alberta, Canada; Kerstin Sahlin-Andersson, Uppsala University, Sweden; Roy Suddaby, University of Alberta, Canada; and Christine Oliver, York University, Toronto, Canada

Institutional theory is a wide-ranging body of work that continues to have a huge impact in political science, sociology and organization studies. However, there remains a gap for a collection that addresses organizational institutionalism - by far the most-used perspective within organization and management theory. From the authors of The SAGE Handbook of Organizational Institutionalism, this major work takes stock of institutional theory by reviewing its foundations, current status and emerging new directions with a selection of the seminal articles that have appeared over the last 60 years.

Part One: Beginnings
Part Two: Legitimacy
Part Three: Logics and Language
Part Four: Reflections

Hardcover price: $1,195.00, ISBN: 978-0-8570-2334-6
June 2012, 1848 pages

CORPORATE ENVIRONMENTALISM AND THE GREENING OF ORGANIZATIONS

SIX-VOLUME SET
Edited by John M. Jermier, University of South Florida

“This series of books presents the leading ideas in the field of environmental management and the greening of organizations. The volumes are very timely since no such comprehensive compendium exists that covers the three decades of scholarly publishing in this field. John Jermier, who has played a key role in shaping the field, has done a great service in putting together these seminal articles with a cogent introduction to subthemes. The books should be required reading in doctoral seminars and will be of great help to professional researchers and policy makers in environmental management and sustainability.”
—Paul Shrivastava, Concordia University

As awareness of global environmental problems spreads, the natural environment has become an area of high strategic significance for organizational managers and other policy makers.

Providing a general framework for thinking about corporate environmentalism and the greening of organizations, this collection serves as a foundational resource for those interested in developing new theories, including researchers and students, as well as environmental policy experts in business and government around the world.

Hardcover price: $1,400.00, ISBN: 978-0-8570-2571-5
February 2013, 2640 pages
SOCIAL MARKETING
SIX-VOLUME SET
Edited by R. Craig Lefebvre, University of South Florida

“This collection is a superb reference source for anyone involved in promoting better health, education, environments, and communities to start their search for great ideas and guidance.”
—Philip Kotler, Kellogg School of Management, Northwestern University

The theory and practice of social marketing has steadily been gaining significance following its conception over four decades ago, and has since been adopted by an ever-expanding group of practitioners, academics, researchers and policy makers in governments around the world. A key feature underlined in this work is how social marketing stands apart from other approaches to health promotion and disease prevention, environmental sustainability, safety and injury prevention and other topics, by searching for population level impacts that can be achieved.

Hardcover price: $1,400.00, ISBN: 978-1-4462-5311-3
March 2013, 1941 pages

MARKETING ETHICS
FIVE-VOLUME SET
Edited by N. Craig Smith, INSEAD, and Patrick E. Murphy, University of Notre Dame

The burgeoning field of marketing ethics looks at the moral issues and controversies surrounding marketing theory and practice. This new collection includes articles that provide ways of thinking about marketing ethics; offer a descriptive account of how marketers make decisions with ethical content; present normative guidance for marketing decision-making; and address specific ethical issues in marketing practice.

Volume One: Foundations of Marketing Ethics
Volume Two: Positive Marketing Ethics
Volume Three: Normative Marketing Ethics
Volume Four: Ethical issues in Marketing
Volume Five: New and Emerging issues in Marketing

Hardcover price: $1,195.00, ISBN: 978-1-4462-0810-6
October 2012, 2096 pages

LEGENDS IN MARKETING: V KUMAR
TEN-VOLUME SET
Edited by Jagdish N. Sheth, Emory University

The Legends in Marketing series captures the essence of the most important contributions made in the field of marketing in the past hundred years. It reproduces the seminal works of the legends in the field, which is supplemented by interviews of these legends as well as by the opinions of other scholars about their work.

V. Kumar is the Lenny Distinguished Chair Professor of Marketing; Executive Director, Center for Excellence in Brand & Customer Management; and Director, Ph.D. Program in Marketing, J. Mack Robinson College of Business, Georgia State University, USA. He has received seven lifetime achievement awards in Marketing Strategy, Inter-organizational Issues, Retailing, Business-to-Business Marketing, and Marketing Research by various professional organizations, most importantly the American Marketing Association (AMA). He has published over 190 articles in many scholarly journals in marketing including the Harvard Business Review, Sloan Management Review, Journal of Marketing, Journal of Marketing Research, Marketing Science, Management Science, and Operations Research. His books include Managing Customers for Profit, Customer Relationship Management: A Databased Approach, Customer Lifetime Value, Marketing Research, Statistical Methods in CRM, and International Marketing Research. He has won several awards for his research publications in scholarly journals. Professor Kumar leads the marketing science to marketing practice initiative at the INFORMS Society for Marketing Science and has worked with Global Fortune 1000 firms to maximize their profits.

Hardcover price: $1,125.00, ISBN: 978-8-1321-0903-7
December 2012, 3,028 pages

ASIAN BUSINESS AND MANAGEMENT
EIGHT-VOLUME SET
Edited by Michael A. Witt, INSEAD - Singapore Campus

This major work presents a collection of seminal works on Asian business and management, carefully chosen by the editor on the basis of impact and expert nominations.

The set consolidates key contributions from diverse sources and organizes articles by themes to enable better understanding of key areas. The editor’s introduction reviews the included articles and identifies major streams of research within each theme.

Hardcover price: $1,800.00, ISBN: 978-1-4462-0025-4
June 2012, 3064 pages
SPORT AND LEISURE MANAGEMENT
FOUR-VOLUME SET
Edited by Mike Weed, Canterbury Christ Church University, U.K.

This new major work, Sport and Leisure Management seeks to take a wide and holistic view of the topic, conceptualizing sport and leisure management as an area of study that is underpinned by a range of social science disciplines, including, but not limited to, political science, economics, sociology, psychology, geography and, of course, management.

Over four volumes, editor Mike Weed has carefully selected and compiled articles covering the key aspects of the subject including, context, supply, demand and management. In order to enhance the coherence of the collection, each volume is framed by a contextualizing introductory chapter, with a larger primary introduction in Volume One tying the concept of the collection neatly together.

Volume One: Dimensions of Sport and Leisure Management
Volume Two: The Mixed Economy of Sport and Leisure Provision
Volume Three: Sport and Leisure Consumption
Volume Four: Managing Sport and Leisure Operations

Pre-publication price: $895.00 (print only, expires 11/30/2013)

ACCOUNTING ETHICS
FOUR-VOLUME SET
Edited by Ken McPhail, La Trobe University, Australia

Within its traditional role, the ethical function of accounting has become increasingly apparent in light of some major business collapses, and most recently the global financial crisis has underlined that notions of trust and integrity in financial reporting are crucial for the smooth operation of global markets as well as individual corporations. This work covers various central themes including:

• Conventional views on accounting ethics: the ethics of accountants; the hidden ethics of conventional accounting practice
• New views on accounting ethics: accounting ethics and post-modernity; accounting and discourse ethics; accounting ethics and post-secularism
• Accounting ethics in context: accounting ethics, professions and professionalism; accounting ethics, global institutions and global markets; government accounting and accountability
• The future of accounting ethics: the future of sustainability and human rights; accounting ethics, complexity and networks; reporting accounting ethics and intangible assets

This set brings together key contributions and skillfully explores a topic that is fast becoming a defining characteristic of our times.

Hardcover price: $995.00, ISBN: 978-1-4462-5481-3

VOLUNTARY AND NON-PROFIT MANAGEMENT
FOUR-VOLUME SET
Edited by Stephen Osborne, Edinburgh University, U.K.

Voluntary and non-profit organizations (VNPOs) are a central element of societies across the globe. For some societies these organizations have a long-standing history and role stretching back over two centuries — such as in the USA and the UK - whilst for other societies, they are a much more recent phenomenon — such as in Japan. And in yet others, they have been subject to rebirth as a result of tectonic societal changes - such as in Hungary and Poland.

These four volumes draw together the key debates both over time and across the globe about the management of VNPOs and explore the contribution of theory and empirical knowledge to these debates.

Academics, researchers and students in a range of disciplines and fields are concerned with VNPOs, and this major work — framed by a contextualizing introductory chapter — will be a touchstone for them on the key theoretical and empirical insights about the management of VNPOs.

Volume One: Key Concepts and Themes
Volume Two: Key Managerial Challenges, Strategic Management and Marketing, and Accountability and Performance
Volume Three: Human Resource Management, the Role of Boards and Fundraising
Volume Four: VNPOs and the Provision of Public Services

Hardcover price: $995.00, ISBN: 978-1-4462-5736-4
Pre-publication price: $895.00 (print only, expires 8/31/2013)

NEW DIRECTIONS IN CRITICAL MARKETING STUDIES
FOUR-VOLUME SET
Edited by Mark Tadajewski, Durham University, U.K. and Robert Cluley, Nottingham University, U.K.

This new major work on critical marketing studies adopts a multi-disciplinary and international approach to a subject which has flourished over the past few years. Bringing together papers from a wide range of academic outlets — from both inside and outside of the traditional resources of the marketing discipline — the experienced editorial team of Mark Tadajewski and Robert Cluley have provided an invaluable service to scholars who cannot themselves spend the considerable time it takes to familiarize themselves with the spectrum of scholarship in this domain.

The four-volume collection speaks to important emerging trends in the field; specifically with regard to the connections between critical marketing, contemporary theories of emotional, aesthetic and sexual labor, critical social marketing, macro marketing and political economy.

Volume One: Critical Marketing and Critiques of Marketing
Volume Two: Conceptual and Ethical Critiques
Volume Three: Power, Resistance and Marketplace Boundaries
Volume Four: The Structuring of Marketing and Consumer Practice

Pre-publication price: $895.00 (print only, expires 11/30/2013)
LEADERSHIP DEVELOPMENT & PRACTICE
FOUR-VOLUME SET
Edited by Richard Hall, State University of New York, Albany, David Grant, University of Sydney, Australia, University of Nottingham, U.K., and Joseph Raelin, Northeastern University

Emerging complexities have arisen regarding leadership, leadership studies and leadership development. It is widely recognized that contemporary conditions demand new styles of organizational leadership. Changing environmental conditions including globalization, climate change, increased market volatility, and shifts in the balance of power in the global political economy suggest the need for more creative, interactive and longer-term strategic leadership. In order to address and react to these shifts in understanding, one must go back to the essential questions: what is it that leaders actually do, or should do, and what can leadership achieve?

This Major Work on Leadership Development and Practice will engage these debates and issues by drawing together some of the most important and influential research from the related domains of leadership practice and leadership development. Volume 1 opens with a newly-written introduction, which explains the rationale for the Major Work, addresses the key questions set out above and outlines its structure, providing the reader with a clear, concise roadmap for all four volumes.

Hardcover price: $995.00, ISBN: 978-1-4462-6792-9
Pre-publication price: $895.00 (print only, expires 2/28/2014)
January 2014, 1684 pages

INTERNATIONAL PERSPECTIVES OF MARKETING THEORY
FOUR-VOLUME SET
Edited by Mark Tadajewski, Durham University, U.K. and Robert Cluley, Nottingham University, U.K.

This four-volume major work brings together the key articles on marketing theory, with a distinctive focus on international developments in the field. In the past few years, the theoretical and conceptual basis of the discipline has been scrutinized and deepened via exposure to alternative ways of understanding marketing and consumer practice. This has occurred as a result of some truly exemplary research being conducted outside of marketing’s traditional empirical context; the United States. This major work seeks to engage with this rather underexplored dimension of marketing theory, taking in literature which, for example, situates contemporary business marketing practices in a global context by comparing the systems in West Africa, Argentina, and the United States, while other contributions explore Chinese, Russian and West European practices. This comprehensive, global approach to the topic makes for an invaluable resource for scholars in the field worldwide.

Hardcover price: $995.00, ISBN: 978-1-4462-7360-9
Pre-publication price: $895.00 (print only, expires 2/28/2014)
January 2014, 1684 pages

GLOBALIZATION AND CRIME
THREE-VOLUME SET
Edited by Katja Franko Aas, University of Oslo, Sweden

This new major work shines a spotlight on key criminological themes in the study of transnationalism and globalization, and, through a selection of the established literature on the subject along with more contemporary writing, explores how globalization is defined, researched and debated within criminology. In order to do this, the set is broken down into three volumes:

Volume One: Concept and its History
Volume Two: Transnational Crime and Crime Policy
Volume Three: Methodologies and New Directions

The three-volume structure enables comprehensive coverage of the historic development of the concept, its key definitional and methodological issues, ample case studies as well as theoretical and normative academic debates. Each volume is framed by its own newly written introduction which places the selection of articles in context, making this set a truly valuable resource for scholars in the field.

Pre-publication price: $725.00 (print only, expires 12/31/2013)
November 2013, 1248 pages

CYBERCRIME
FOUR-VOLUME SET
Edited by David Wall, Durham University, U.K.

Much has been written on the subject of cybercrime over the past two decades. This new major work brings together a selection of articles that cover the history, context, and future of cybercrime, examining the relevant criminal behaviour, law, and policing attached to its many forms. The set is divided into four volumes, ensuring a comprehensive spread of topics:

Volume One: History and Context; cybercriminals, victims, offenders and their motivations, law and policing, and cyber-security
Volume Two: Cybercrime against the machine; hacking, DDOS attacks and malicious software
Volume Three: Cybercrime using the machine; economic and deceptive crime such as fraud
Volume Four: Cybercrime in the machine; pornography, political hate speech and moral hate crime

Each volume opens with newly-written introductions that contextualize the articles and make clear the structure and rationale of the set. The result is a thorough and insightful collection of the key literature on cybercrime, making this a perennially valuable resource for scholars in the field.

Hardcover price: $995.00, ISBN: 978-1-4462-7081-3
Pre-publication price: $895.00 (print only, expires 12/31/2013)
January 2014, 1684 pages
THEORIES OF LEARNING
FOUR-VOLUME SET
Edited by David Scott, University of London, U.K.

“This major work covers the essential areas that constitute the field of learning. ... The theories, frameworks, thematic approaches and conceptual relations discussed in the four volumes are central to each and every learning episode. ... The articles chosen for this four-volume work are variants on learning in general and on aspects or elements of these learning sets in particular. In recent years, research into theories of learning has been gaining momentum as a majorly significant academic pursuit, sending ripples of influence over the realm of the social sciences.”

Editor David Scott presents a comprehensive exploration of the subject, ranging from theories to models of learning, and from relations with curriculum to resulting themes and issues. The work is carefully organized and structured with reference to Jerome Bruner’s model of learning; particularly in relation to Bruner’s distinction between symbol-processing and sociocultural views of learning.

Volume One: Philosophical, Sociological and Psychological Theories of Learning
Volume Two: Models of Learning
Volume Three: Relations with Curriculum, Pedagogy and Assessment
Volume Four: Themes and issues

Hardcover price: $995.00, ISBN: 978-1-4462-0907-3
September 2012, 1640 pages

LITERACY STUDIES
FIVE-VOLUME SET
Edited by Mike Baynham, University of Leeds, U.K., and Mastin Prinsloo, University of Cape Town, South Africa

This five-volume collection lays out the foundations and nuances of literacy studies. Beginning with the theoretical and epistemological perspectives that have been influential in shaping contemporary approaches in literacy studies, the set further explores new digital literacies, literacy in educational and institutional contexts, and the crucial issues of literacy in relation to social mobility, multilingualism and globalization. With a full introduction to the set and to each volume, researchers will find, in this set, a comprehensive guide to this crucial area of study.

Hardcover price: $1,195.00, ISBN: 978-1-4462-5315-1
Pre-publication price: $995.00 (print only, expires 9/31/2013)
August 2013, 2080 pages

CASE STUDY METHODS IN EDUCATION
FOUR-VOLUME SET
Edited by Gary Thomas, University of Birmingham, U.K.

This four-volume major work collates and contextualizes key papers on the use of case study in education. The collection brings together methodological publications and publications which provide exemplars of case study. The methodological material provides both critical analyses of case study and those which champion its use, offering at the same time a chronological map of the development of case study from its earliest uses to today.

Framed by an introductory passage in each volume which seeks to provide a synopsis of the methodological discussion and a commentary on the exemplary material, this set provides for serious students in education original source material to appraise the method together with exemplary sample material to help them plan and organize their case studies.

Volume One: Methodological Issues around the Use of Case Studies in Social Science
Volume Two: Methodological Issues around the Use of Case Studies in Education
Volume Three: The Case Study in Practice—General Issues and Specific Examples
Volume Four: Examples of Case Studies in Education

Pre-publication price: $895.00 (print only, expires 7/31/2013)
June 2013, 1684 pages
CRITICAL DISCOURSE ANALYSIS
FOUR-VOLUME SET
Edited by Ruth Wodak, University of Lancaster, U.K.

“Assembled by a leading figure in the field, the breadth of coverage along with the quality of scholarship exhibited in the seminal articles included in the SAGE Major Work on Critical Discourse Analysis will make it an indispensable reference. For scholars with an interest in Critical Discourse Analysis this is a ‘must have’ reading.”
—David Grant, University of Sydney Business School

Since the late 1980s, critical discourse analysis (CDA) has become a well-established field in the social sciences. However, in contrast with some branches of linguistics, CDA is not a discrete academic discipline in the traditional sense, with a fixed set of research methods. The manifold roots of CDA lie in a myriad of disciplines including rhetoric, anthropology, philosophy and cognitive science, to name a few.

Volume One: Histories, Concepts and Interdisciplinarity
Volume Two: Theoretical Approaches and Methodologies
Volume Three: ‘Doing CDA’ — Case Studies
Volume Four: Applications and Perspectives — New Trends in CDA

Hardcover price: $995.00, ISBN: 978-1-4462-1058-1
January 2013, 1672 pages

INTERNATIONAL COMMUNICATION
FOUR-VOLUME SET
Edited by Daya Kishan Thussu, University of Westminster, U.K.

This four-volume set brings together classic publications with less accessible articles to trace the foundations and development of international communication as a field of inquiry. It reflects the growing internationalization of the field — with clearly defined volumes covering key aspects of international communication — from historical literature to regional perspectives and cultural and political writings on communication from across the globe.

Volume One: International Communication in Context
Volume Two: Theorizing Communication
Volume Three: Politics and Communication
Volume Four: Culture and Communication

Hardcover price: $995.00, ISBN: 978-0-85702-987-4
May 2012, 1584 pages

NURSING THEORIES AND MODELS
THREE-VOLUME SET
Edited by Fiona Murphy, Swansea University, U.K. and Christine Smith, Cardiff University, U.K.

This major work brings together the theory and concepts that have shaped contemporary nursing. Drawing on an international set of literature, all of the key debates, themes and developments in nursing are analyzed through a critical and retrospective lens providing the definitive resource on nursing theory and models. The volumes cover:

Volume One: Development of Nursing Knowledge
Volume Two: Nursing Models
Volume Three: Nursing Theory
Volume Four: Looking back and Looking forward

Pre-publication price: $725.00 (print only, expires 10/31/2013)
September 2013, 900 pages

PROPAGANDA
FOUR-VOLUME SET
Edited by Paul Baines, Cranfield School of Management, U.K., and Nicholas J. O’Shaughnessy, Queen Mary, University of London, U.K.

A comprehensive major work on the topic of propaganda studies is required now more than ever. Not least because in the age of the “war on terror,” we have witnessed terrorist bombings—suicide and otherwise — all over the world, which are often later accompanied by, and frequently preceded by, the use of propaganda to enhance the feeling of terror amongst the target population. Furthermore, propaganda is particularly important to study in this day and age because — despite its use over millennia — it is still poorly defined and understood.

Framed by an introduction from two of the field’s leading voices, this set is organized to provide the reader with a solid and detailed grounding in all aspects of the subject, past and present.

Volume One: Historical Origins, Definitions and the Changing Nature of Propaganda
Volume Two: The Psychological and Sociological Underpinnings of Propaganda
Volume Three: Propaganda in Military and Terrorism Contexts
Volume Four: Advances and Contemporary issues in Propaganda Studies

Hardcover price: $995.00, ISBN: 978-1-4462-5595-7
November 2012, 1448 pages
REGIONALISM
FOUR-VOLUME SET
Edited by Philippe De Lombaerde, United Nations University, Belgium, and Fredrik Soderbaum, United Nations University, Bruges

Since the mid-1980s, there has been an explosion of various forms of regionalist projects on a global scale. The widening and deepening of the European Union (EU) is the most pervasive example, but regionalism is also made visible through the revitalization or expansion of many other regional projects around the world. With a strong global focus on the field, this new major work will be of great value to the international academic community, collating and presenting seminal articles written by scholars from around the globe. The volumes are structured chronologically, reflecting the evolution of the subject:

Volume One: 1945–1970 Classical Regional integration
Volume Two: 1970–1990 Revision of Classical Regional integration
Volume Four: 2000–2010 Comparative Regionalism

Hardcover price: $995.00, ISBN: 978-1-4462-5718-0
Pre-publication price: $895.00 (print only, expires 11/30/2013)
October 2013, 1664 pages

DEMOCRATIZATION
FOUR-VOLUME SET
Edited by Jean Grugel, University of Sheffield, U.K.

“The study of democratization is unique in social science, and it is characterized by both normative commitment to the idea of democracy and dissent and dispute as to what that means.”

For researchers and scholars, there is an undoubted challenge in understanding and interpreting the multilayered and multidimensional processes of democratization and gauging their significance for the social and political world. This collection explains aspects or experiments in democratization across the world and relates the substantial body of work on comparative, cross-regional and cross-case work across thematic fields of research. With this collection, readers can make sense of the best of a broad and potentially intimidating field of study.

Volume One: Theories, Methods and Historical Perspectives
Volume Two: States and Political Economies of Democratization
Volume Three: Civil Society, Human Rights, and Culture in Democratization
Volume Four: The Global Politics and Globalization of Democratization

Hardcover price: $995.00, ISBN: 978-0-8570-2090-1
December 2012, 1632 pages

POLITICAL EXTREMISM
FOUR-VOLUME SET
Edited by Cas Mudde, University of Georgia

Despite the democratic waves of the past decades, the 20th century was at least as much a century of political extremism. Even today, liberal democracy is increasingly challenged within its traditional heartlands of North America and Western Europe. This Major Work will bring together key papers on political extremism and radicalism, focussing predominantly upon extremism and radicalism within (liberal) democratic contexts, but also moving beyond this by including both (particularly historic) studies of the main extremist regimes and articles of the 20th century.

Curated by a leading voice in the field, the articles are mapped and set in context by the introductory chapters which open each of the work’s four volumes. Each volume focuses on a key area in the topic:

Volume One: Extremism and Democracy: Concept, Theories and Responses
Volume Two: Historical Extremism
Volume Three: Right-Wing Extremism
Volume Four: Left-Wing Extremism

Hardcover price: $995.00, ISBN: 978-1-4462-5594-0
Pre-publication price: $895.00 (print only, expires 12/31/2013)
November 2013, 1395 pages

CHINA AND THE WORLD
EIGHT-VOLUME SET
Edited by Shaun Breslin, University of Warwick, U.K., Simon Shen, The Chinese University of Hong Kong, and Carla Freeman, Johns Hopkins University

To say that the rise of China has captured the popular attention is something of an understatement. Hardly a day goes by without the publication of a new study that confidently predicts China’s future – be that a focus on internal challenges and potential collapse, or China’s rise to inevitable global dominance. This collection’s aim is to provide, in a single resource, an overarching view of the totality of China’s place in the world – where it came from, what forms it takes, how it is studied, why it matters and where it is going.

The volumes are divided into the key areas of perspectives, policies, relationships, and issue. In this major work the editors have created a carefully balanced collection of seminal work, contextualized by a new introductory essay, which seeks to bring to light the perspectives of key figures from both inside and outside of China.

Hardcover price: $1800.00, ISBN: 978-1-4462-7345-6
Pre-publication price: $1500.00 (print only, expires 1/31/2014)
December 2013, 3328 pages
### Comparative Public Policy

Edited by Michael Hill, University of Newcastle Upon Tyne, U.K.

Increasingly, writings on public policy involve comparative analysis. This is a development sparked by the growing mutual engagement of scholars from different countries about the topic, and by a recognition that comparison can contribute to theory building. But it must also be seen as being affected by aspects such as global influences upon nation states, supra-national collaborative policies, aid policies and the development of regional political unions (of which the European Union is the leading example).

This is a comprehensive and truly international major work, charting an area of study which cuts across a number of scholarly boundaries.

**Volume One: General Theories and Methods**
**Volume Two: Policy System, Typologies and Cross Cutting Issues**
**Volume Three: Policy Fields: Social Policy**
**Volume Four: Policy Fields: Economy, Environment and Others**

**Pre-publication price: $895.00 (print only, expires 10/31/2013)**
September 2013, 1498 pages

### Human Security

Edited by Taylor Owen, University of Oxford, U.K.

Human security is understood as a response to the proliferation of new security threats which fit awkwardly within the relatively narrow confines of the traditional, state-centric national security paradigm. Human Security is a field of study that has emerged over the last 20 years. It is a sub-section of security studies but encompass a diverse range of academic disciplines and policy discourses (development studies, international relations, environmental studies, and public health, economics, gender issues, human rights and foreign policy). It is also increasingly being adopted by policy-makers from individual nation states (Canada and Japan), bodies (European Union and the African Union) as well as institutionalized by the United Nations, and used by non-state actors in such as NGOs and the corporate sector. This volume serves as a valuable compilation of a wide range of fields.

**Volume One: Concept and Critique**
**Volume Two: As Critical Theory**
**Volume Three: Policy and Advocacy**
**Volume Four: Methodologies and Tools**

Hardcover price: $995.00, ISBN: 978-1-4462-7080-6
**Pre-publication price: $895.00 (print only, expires 10/31/2013)**
June 2013, 1664 pages

### Humanitarian Intervention

Edited by James Pattison, Manchester University, U.K.

Humanitarian intervention is one of the most controversial and frequently debated topics in international politics. It concerns a series of central and interrelated issues in International Relations, international law, and political philosophy. These include the relationship between state sovereignty and human rights, the reasons for state behaviour, the role and adequacy of the United Nations, and whether states have a moral and legal obligation to protect those beyond their borders. This Major Work provides a detailed and systematic understanding of these political, legal, and ethical debates surrounding humanitarian intervention as they have evolved since the 1990s.

Divided thematically, **Volume I** considers more closely the politics of humanitarian intervention, **Volume II** focuses on the international law on humanitarian intervention, **Volume III** considers the ethical issues, and **Volume IV** focuses on the responsibility to protect doctrine. This Major Work is designed to be a key reference for those interested in humanitarian intervention from a wide range of fields, including International Relations, political science, international law, and political philosophy.

Hardcover price: $995.00, ISBN: 978-1-4462-7344-9
**Pre-publication price: $895.00 (print only, expires 1/31/2014)**
December 2013, 1664 pages

### International Diplomacy

Edited by Iver B Neumann and Halvard Leira, both at Norwegian Institute of International Affairs, Oslo

Following on from where 2004’s widely acclaimed three-volume SAGE collection, *International Diplomacy* (ed. Jonsson & Langhorne) left off, this new four-volume major work takes a new look at a subject which has matured and developed significantly over the past decade. With the rise of India, China and Brazil as well as of the global south, diplomacy’s history looks different. Significant shifts have prompted scholars in the field to reconsider the historical sequences that are relevant to an understanding of what diplomacy is today, and where it may be heading. Increased medialization of global politics and diplomacy has prompted an exponential growth in literature on public diplomacy. This collection has been carefully structured so that each volume gives the reader an overview of the literature on a new area of development in the study of diplomacy:

**Volume One: Diplomatic Institutions**
**Volume Two: Diplomacy in a Multicultural World**
**Volume Three: The Pluralization of Diplomacy—Changing Actors, Developing Arenas and New Issues**
**Volume Four: Public Diplomacy**

Hardcover price: $995.00, ISBN: 978-1-4462-7080-6
**Pre-publication price: $895.00 (print only, expires 8/31/2013)**
July 2013, 1422 pages
This is a marvellous resource. It’s a wide-ranging collection incorporating many pivotal publications focusing on Russia in the last two decades. It brings together a wide range of readings focusing on Russian politics, foreign policy, economy and society from a very diverse range of sources. Contemporary Russia is never simple to decipher, but this volume goes a long way towards demystifying the complex processes behind its multifaceted transformation. It’s a must-read.”

—Luke March, University of Edinburgh

The shift from a bi-polar world to one of multi-polarity in which rising powers and former Great Powers vie for representation has not been without considerable instability, as Russia has sought to re-define her status in the post-Communist period. These relations have been further complicated by a series of conflicts in post-Soviet space, ethnic wars within Russia and on her borders, and broader political and social changes associated with national and Islamic revivalism, as well as the war on terror. These themes have been used not only to offer insight into the changing social, economic and political relations in the Yeltsin and Putin eras, but have also led to considerable debates about exactly what post-Communism and Post-Sovietism actually mean.

Hardcover price: $995.00, ISBN: 978-1-4462-0809-0
October 2012, 1616 pages

This three-volume set looks at the evolution of ideas around public affairs, and how our understanding and conceptualization of the topic has changed over the years. Through thematic exploration of the key conceptual and empirical articles to have come out of the field, public affairs is here understood as a discipline and professional practice, taking in the organization and structuring of the public affairs function; the characteristics and factors influencing the effectiveness of public affairs; the profile, characteristics and competencies of public affairs practitioners; the value of public affairs; what is understood about ‘best practice’ in the public affairs context, and its limitations; and the international perspective of public affairs.

Skillfully edited and introduced by a leading voice in the field, this major work shines a spotlight on a subject that is increasingly gaining significance across disciplines on the global stage.

Volume One: Introduction and Definition
Volume Two: Strategy
Volume Three: Globalization

Hardcover price: $825.00, ISBN: 978-1-4462-5480-6
Pre-publication price: $725.00 (print only, expires 5/31/2013)
April 2013, 1576 pages

This collection focuses on the scholarly analysis of public policy, drawing on the various originating threads. It includes work that is prescriptive in character inasmuch as it contributes to a deeper understanding of the policy process in the public sector. The collection is mindful of the way in which new ways of cutting up the subject have emerged. Particularly salient here have been, on the one hand, studies with a focus on how policy is made and, on the other, a concern with public management.

Volume One: Public Policy in Perspective
Volume Two: Towards Public Policy
Volume Three: Public Policy in Action
Volume Four: Public Policy in Progress

Hardcover price: $995.00, ISBN: 978-1-4462-0152-7
February 2012, 1496 pages

Public sector reform is endemic to public administrations and governmental structures globally. This four-volume set brings together elements of the classical and modern work in this diverse field in a comprehensive and accessible way; providing an indispensable resource for both academics and practitioners from a social science and business perspective. Through a four-volume structure, which takes in historical and modern day perspectives whilst maintaining a strong global focus on the subject, the set demonstrates that reform is a constant process and that it has been taking place for a long time; that which we often consider a ‘golden age’ in terms of Weberian bureaucracies or welfare state hierarchies, was itself a reform that belonged to a specific time and set of places.

Volume One: The Historical Perspective of Reform
Volume Two: Management and Post New Public Management: Reform in a Time of Change
Volume Three: Post-Soviet Reform
Volume Four: The Developing World and Reform: African, Other Asian and Latin American Pathways

Pre-publication price: $895.00 (print only, expires 9/30/2013)
August 2013, 1664 pages
FINANCIAL MANAGEMENT IN THE PUBLIC SECTOR
FOUR-VOLUME SET
Edited by Justin Marlowe, University of Washington, and David Matkin, Florida State University

The study of public financial management is essential to improving the practice of public management and to our understanding of the politics and organization of public institutions. As a study of the practice of public management, the literature of public financial management closely scrutinizes developing trends and standards in various areas of expertise, such as budgeting, accounting and taxation. As a study of politics and organization of public institutions, the literature of public financial management examines the salience of financial resources and their management in the allocation and use of political authority.

This four-volume set aims to address the sophistication and breadth of issues in this fast-developing area of study, bringing together seminal works on both practice-centric research and research that speaks to broader public management concerns.

Hardcover price: $995.00, ISBN: 978-1-4462-4931-4
January 2013, 1504 pages

GROUP PROCESSES
FOUR-VOLUME SET
Edited by Craig D. Parks, Washington State University

“Craig Parks is an acknowledged expert on group processes have served as editor for two of the top journals in the field. This four-volume collection provides a superb reference source covering all aspects of group processes with an outstanding set of papers from the leading scholars in the field. It is an invaluable compendium of key articles, carefully organized by theme. It covers all of the major topics and approaches and will be an invaluable resource for teachers, students and researchers.”

—Dominic Abrams, University of Kent, U.K.

Issues related to group-based and group-influenced behavior have always been at the heart of social psychology. The questions of how decision-making group members reach consensus, and whether they are a more effective vehicle for decisions than an insightful individual, remain popular 80 years after they were first introduced. Researchers in other disciplines are increasingly drawn to the group as a focus of study and, of course, groups remain the standard decision-making unit for most important decisions in most societies. The four volumes are arranged schematically:

Volume One: Group Performance takes a look at individual action in the presence of others.

Volume Two: Interdependence within Groups examines situations in which one is partially dependent on others for the magnitude of one’s personal outcomes.

Volume Three: Decision-Making Groups explores group settings in which there is full collaboration in order to produce a single output.

Volume Four: Relations among Groups presents a set of articles on interaction between groups.

Hardcover price: $995.00, ISBN: 978-1-4462-4931-4
January 2013, 1504 pages

PSYCHOLOGY

CLINICAL PSYCHOLOGY
EIGHT-VOLUME SET
Edited by Michael Barkham, University of Sheffield, U.K.; Susan Llewelyn, University of Oxford, U.K.; Gillian Hardy, Graham Turpin, both at University of Sheffield, U.K.

Clinical psychology is a vast area of research, on an international stage, fundamentally addressing psychological problems or disorders from an assessment, diagnostic and interventionist point of view. This complex field of science studies a mix of complex client groups (children to the elderly) and a variety of different perspectives of study (from neuropsychology to psychotherapy perspectives).

Clinical Psychology, Eight-Volume Set focuses on the process of clinical work.

Clinical Psychology I: Assessment and Formulation covers the process of assessing clients looking at diagnostics, measures and formulation of presenting problems based on clear theoretical models.

Clinical Psychology II: Treatments and interventions concentrates on treatments and interventions based on the surfeit of clinical, cognitive and neuropsychological models for patient care.

Hardcover price: $1,800, ISBN: 978-1-4462-4701-3
November 2012, 2564 pages

Clinical Psychology III: Cognitive and Behavioral Approaches and Interventions

Clinical Psychology IV: Biological and Health Approaches and Interventions

Clinical Psychology V: Psychological Treatments and Interventions in Children and Adolescents

Clinical Psychology VI: Psychological Treatments and Interventions in Adults

Clinical Psychology VII: Psychological Treatments and Interventions in Older Adults

Clinical Psychology VIII: Psychological Treatments and Interventions in Populations: Cross-Cultural and Disruptive

Clinical Psychology IX: Psychopathology and Clinical Epidemiology

Clinical Psychology X: Professional Practice and Education

Clinical Psychology XI: Practice in the Community and in Organizations

Clinical Psychology XII: Practice in the Private Sector

SOCIAL COGNITION
FOUR-VOLUME SET
Edited by Susan T. Fiske, Princeton University

All human interactions are conditioned on social cognition and, in turn, influence social cognition: it is a core field in social psychology, and now it also overlaps social neuroscience, social and cognitive development, behavioral economics, health psychology, diversity science, and more. This four-volume collection brings together some of the most influential and important articles to have come out of the field over the past decades, as well as taking in modern developments, which reflect just how vital the subject still is today.

Volume One: Basic Concepts in Social Cognition

Volume Two: Topics in Social Cognition: Self, Attributions, Heuristics, and Inferences

Volume Three: Topics in Social Cognition: Cognitive Approaches to Attitudes, Stereotyping and Prejudice

Volume Four: Beyond Cognition: Affect and Behavior

Hardcover price: $995.00, ISBN: 978-1-4462-5473-8
Pre-publication price: $895.00 (print only, expires 6/30/2013)
May 2013, 1664 pages
ATTACHMENT THEORY
SIX-VOLUME SET
Edited by Jeremy Holmes and Arietta Slade, both at University of Exeter, U.K.

From its origins in the 1950s with the work of John Bowlby and Mary Ainsworth, attachment theory has expanded over the ensuing half century to become a central psychobiological paradigm in developmental and clinical psychology. Carefully compiled by an editorial partnership that spans both sides of the Atlantic, this new four-volume major work seeks to bring together for the first time important original papers on the subject of attachment, making it an invaluable resource for scholars in areas from nursing to psychiatry.

Hardcover price: $1,400.00, ISBN: 978-1-4462-5461-5
Pre-publication price: $1,225.00 (print only, expires 1/31/2014)
December 2013, 1664 pages

INFANCY
FIVE-VOLUME SET
Edited by J. Gavin Bremner, Lancaster University, U.K., and Alan M. Slater, University of Exeter, U.K.

Edited by two internationally renowned researchers on infancy, this five-volume set brings together influential works which explore the key conceptual issues and findings in research on infant development. With a strong focus on the contemporary research and ideas around the topic, the set also contains classic papers which have made important contributions to current images of infancy, ensuring that a historical account of infancy research emerges from these volumes as well as an account of the current state of play. The first volume contains an introduction to the full collection, in which the editors provide an overview of the literature and a guide to the relationships between topics and the key theoretical controversies that have concerned investigators throughout the history of the discipline.

Volume One: Prenatal Development and Atypical Development
Volume Two: Atypical Development
Volume Three: Perceptual and Motor Development
Volume Four: Cognition, First Words, and Language
Volume Five: Social Development

Hardcover price: $1,195.00, ISBN: 978-0-8570-2267-7
Pre-publication price: $995.00 (print only, expires 1/31/2014)
March 2012, 2086 pages

NEUROPSYCHOLOGY
SIX-VOLUME SET
Edited by Alastair D. Smith, University of Nottingham, U.K., and Chris Moulin, University of Leeds, U.K.

Neuropsychology, six-volume set provides a set of original sources that have proved to be popular, influential and enduring, and explicitly integrates modern neuroscience into neuropsychological endeavors. It represents the historical evolution of the field by presenting a set of papers which guide the reader from early thinking, through the core empirical experiments and case studies which represent the advances of the field, up to more modern perspectives provided by neuroscientific accounts of brain and behavior.

Volume One: Conceptual and Historical Issues
Volume Two: Cognitive Neuropsychology
Volume Three: Clinical and Applied Neuropsychology
Volume Four: Cognitive Neuropsychiatry
Volume Five: Imaging Brain and Behavior
Volume Six: Stimulating and Disrupting the Brain

Hardcover price: $1,400.00, ISBN: 978-1-4462-5461-5
Pre-publication price: $1,225.00 (print only, expires 1/31/2014)
December 2013, 2064 pages

PSYCHOLOGICAL ASSESSMENT
FOUR-VOLUME SET
Edited by Gregory J. Boyle, Bond University, Queensland, Australia; Donald H. Saklofske, University of Western Ontario, Canada; and Gerald Matthews, University of Cincinnati

This collection brings together the major influential publications in psychological assessment over the last 20-30 years to serve as an important reference resource for individuals and institutions interested in psychological assessment research and application. The editors have carefully selected the inclusions to represent a mix of older classics, still very relevant today, and highly influential up-to-date, recent work. The articles include: recent influential reviews to introduce an area; historical and classical material; and leading-edge recent work which may challenge accepted practice giving readers a feel for the dynamism of the field.

Volume One: Intelligence Assessment
Volume Two: Personality Assessment
Volume Three: Clinical Neuropsychological Assessment
Volume Four: Clinical and Applied Psychological Assessment

Hardcover price: $995.00, ISBN: 978-0-8570-2270-7
March 2012, 1872 pages
THEORETICAL PSYCHOLOGY
EIGHT-VOLUME SET
Edited by Henderikus J. Stam, University of Calgary, Canada

This eight-volume set brings together the two four-volume sets to cover both the classic and contemporary reading in theoretical psychology.

Theoretical Psychology — Classic Readings
Covering foundational works in theoretical psychology up to 1980, this four-volume collection is an authoritative and groundbreaking survey of the early theoretical foundations of modern psychology. Edited and introduced by a leading authority in the field, this selection tells the story of the early crises and debates that forged each major branch of psychology, from functionalism to clinical psychology.

Theoretical Psychology — Contemporary Readings
This four-volume collection picks up the story of theoretical psychology in the 1980s, as it becomes a legitimate form of enquiry in its own right, and follows it as it develops through alternative and critical streams into the new-found fields of 21st century psychology, like situated cognition, embodied cognition and extended mind theory. This collection will serve as the last word on modern theoretical psychology in its own right, or as a companion to Theoretical Psychology — Classic Readings.

Hardcover price: $1,800.00, ISBN: 978-0-8570-2846-4
February 2012, 3328 pages

THEORETICAL PSYCHOLOGY — CLASSIC READINGS
FOUR-VOLUME SET
Hardcover price: $995.00, ISBN: 978-1-8492-0772-0

THEORETICAL PSYCHOLOGY — CONTEMPORARY READINGS
FOUR-VOLUME SET
Hardcover price: $995.00, ISBN: 978-1-8492-0773-7

CORRELATION AND REGRESSION ANALYSIS
FOUR-VOLUME SET
Edited by W. Paul Vogt, Illinois State University, and Burke Johnson, University of South Alabama

It is no exaggeration to say that virtually all quantitative research in the social sciences is done with correlation and regression analysis (CRA) and their siblings and offspring. CRA are fundamental analytic tools in fields like sociology, economics and political science as well as applied disciplines such as marketing, nursing, education and social work.

Volume One: Regression and Its Correlational Foundations and Concomitants
Volume Two: Factor Analysis, Regression Diagnostics, and Model Building
Volume Three: Data Transformations, Curvilinear Regression, and Logistic Regression
Volume Four: Multi-Level Regression Modeling, Structural Equation Modeling and Mixed Regression

Hardcover price: $995.00, ISBN: 978-1-8486-0170-3
October 2012, 1632 pages

FOCUS GROUP RESEARCH
FOUR-VOLUME SET
Edited by Graham R. Walden, Ohio State University

Focus groups are a popular, widely accepted and legitimate research method to determine attitudes, experiences, perceptions and knowledge on a wide range of topics in many fields of endeavor. For example, studies have been conducted to examine participants’ favorite pizza toppings, their quality of life following hip replacement surgery and how they feel about human cloning. Focus groups lead to the voicing of attitudes and insights not readily attainable from other qualitative forms of data collection. The spectrum of interest in focus groups covers virtually all disciplines, and the variety of the applications for this technique is extraordinary.

Hardcover price: $995.00, ISBN: 978-0-8570-2567-8
October 2012, 1656 pages
The new social contexts formed via the Internet, and the new forms of data made available by the increasing use of diverse forms of computer-mediated communication, have challenged researchers to develop approaches which do them justice. At the same time, there has been concern that established principles should be preserved, and that the connection between virtual research methods and more conventional research approaches should not be rejected out of hand. Despite a number of handbooks and textbooks published in recent years, there is still a dearth of authoritative works which offer comprehensive coverage of the virtual research methods available to social researchers. In particular, there is none which thoroughly explores the full range of virtual research methods and their antecedents, and which explores the methodological and epistemological ramifications of their development. This multivolume reference collection fills this gap. The collection covers: perspectives on the Internet as a social space; research models for the Internet and the skills, techniques and approaches needed to conduct research in a virtual environment; innovations in the research process and reflections on these innovations; and the ethical considerations to take into account when doing research on the Internet.

November 2012, 1616 pages

Small-world research started about 50 years ago with an idea about a social phenomenon: that any two randomly chosen individuals in a country, or in the world even, could be connected with each other via a relatively short chain of acquaintances. Since its formation, this idea has evolved and it has now become an exciting and vital area of study. Following the publication of seminal research in the late 1990s, researchers began to see the significance of their subject reflected in many different facets of existence; small-world structures were found in a number of distinct contexts, including, for example, a protein interaction network and via instant messaging.

Volume One: The Small-World Phenomenon: An Introduction
Volume Two: Network Search
Volume Three: A Complex Networks Approach to the Small World Problem
Volume Four: Multidisciplinary Applications

November 2012, 1552 pages
**RESEARCHING SOCIAL GERONTOLOGY**

**FOUR-VOLUME SET**

Edited by Malcolm P. Cutchin, University of North Carolina at Chapel Hill; Candace L. Kemp, Georgia State University; and Victor W. Marshall, University of Toronto, Canada

“Cutchin, Kemp and Marshall creatively illustrate how social gerontologists ‘do’ research on aging—the questions they ask, how these are answered, and how that matters. The editors skilfully integrate published works from around the globe to enhance understanding of key concepts, methods and themes in aging and society. The broad thematic structure is cross-cut by an overarching methodological focus that considers diverse approaches, from discourse analysis and case studies to multi-national comparative and longitudinal designs. The result is an exciting mix of articles that emphasize the complexity and diversity of aging itself, and of the ways of ‘doing’ social gerontology.”

—Anne Martin-Matthews, The University of British Columbia

Social gerontology draws upon a wide base of disciplines such as sociology, geography, anthropology, psychology, and more. The complexity of aging from a social gerontology perspective demands a broad range of methodological approaches. Thus, the overarching theme of this collection is methodological—exemplifying the different ways of conducting investigations about the most important issues in aging studies.

Under the expert guidance of a team of respected editors, this four-volume set brings together key contributions to the social scientific study of the aging process and the places, relationships and institutions that shape that process.

**Volume One: Ageing and Places**

**Volume Two: Social Relationships and Ageing**

**Volume Three: Social institutions, the Life Course and Ageing**

**Volume Four: Cross-Cutting Epistemological issues**


December 2012, 1618 pages

**OBSESSION METHODS**

**FOUR-VOLUME SET**

Edited by Barry Smart, Kay Peggs, and Joseph Burridge, all at University of Portsmouth, U.K.

Observation — as a deliberate, organized and systematic form of “looking” or “watching” — is integral to all scientific inquiry. It is a process that is guided by rational principles and assumptions, and motivated by an interest in obtaining data on occurrences, events, processes, reactions, forms of conduct and relationships. This collection demonstrates the rich diversity of observational methods, techniques and associated innovations, as well as providing examples of results obtained by studies now considered to be social science classics. The volumes contain important material concerned with the development and refinement of observational methods, as well as the theoretical and philosophical understandings and assumptions integral to observation as a process. Sources that explore the practical matters involved in the stages of preparing for, engaging in, and analyzing observations also feature, along with material from classic studies using observational methods. Finally, in addition to critiques of methods of observation, there are sources responding to recent developments within observational methods which utilize the possibilities afforded by contemporary digital and information technology in creative ways.

Hardcover price: $995.00, ISBN: 978-1-4462-0811-3

March 2013, 1680 pages

**APPLIED STATISTICAL MODELING**

**FOUR-VOLUME SET**

Edited by Salvatore Babones, University of Sydney, Australia

“This book will guide the reader far beyond textbook treatments right to the vanguard of methodological debates about the application of statistical and econometric models in the social sciences. The collection is exceptional in giving voice to various perspectives, thereby highlighting the fact that statistical analysis of social science data is more than just the application of techniques.”

—Dr. Bernhard Kittel, University of Vienna, Austria

This new four-volume set brings together seminal articles in the field, selected for their exemplification of the specific model type used, their clarity of exposition and their importance to the development of their respective disciplines. The set as a whole is designed to serve as a master class in how to apply the most commonly used statistical models with the highest level of methodological sophistication. It is a user’s guide to statistical best-practice in the social sciences.

**Volume One: Control Variables; Multicollinearity and Variance inflation; Interaction Models; Multilevel Models**

**Volume Two: Models for Panel Data; Time Series Cross-Sectional Analysis; Spatial Models; Logistic Regression**

**Volume Three: Multinomial Logitlogit; Poisson Regression; instrumental Variables**

**Volume Four: Structural Equation Models; Latent Variables and Factor Analysis Models**

Hardcover price: $995.00, ISBN: 978-1-4462-0839-7

Pre-publication price: $995.00 (print only, expires 5/31/2013)

April 2013, 1752 pages

**EXPERIMENTAL DESIGN IN THE BEHAVIORAL AND SOCIAL SCIENCES**

**FOUR-VOLUME SET**

Edited by Sandra Schneider, University of South Florida

Experimental Design in the Behavioral Sciences includes articles, primarily from scholarly journals, that highlight perspectives of recognized leaders on historical, theoretical, methodological and pragmatic considerations affecting the role of experimental designs within the behavioral and social sciences. The selected articles are problem-focused, include illustrative examples and provide comprehensible input for a broad audience spanning multiple disciplines.

Taken together, the articles provide an advanced understanding of the flexibility and limitations of experimental designs in the social/behavioral context. The articles raise awareness of the basic assumptions, theoretical perspectives and empirical findings that fundamentally shape the progress of experimental research in the behavioral and social sciences.


March 2013, 1624 pages
**CONTEMPORARY STUDIES IN CONVERSATION ANALYSIS**

FOUR-VOLUME SET

Edited by Paul Drew, University of York, U.K., and John Heritage, University of California, Los Angeles

In the seven years following the publication of the much-lauded major work, *Conversation Analysis*, a number of exciting developments in field have given cause for editors Paul Drew and John Heritage to revisit this important topic. This new four-volume collection, containing all new articles and framed by a new contextualizing introductory chapter, includes works focusing on areas which were in their infancy at the publication of this set’s predecessor, and topics which have gained much interest in the field over the past decade, such as language and identity, gender, multi-lingualism and intercultural communication, to name a few.

Volume One: Social Action and Epistemics
Volume Two: Responses
Volume Three: Identities in Interaction
Volume Four: Institutions and Applications

Hardcover price: $995.00, ISBN: 978-1-4462-0868-7
Pre-publication price: $895.00 (print only, expires 5/31/2013)
April 2013, 1628 pages

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**CONSUMER RESEARCH METHODS**

FOUR-VOLUME SET

Edited by James Fitchett and Andrea Davies, both at University of Leicester, U.K.

Ever since its conception some 40 years ago, consumer research has been the channel through which innovations in social science, social and cultural theory and the arts have entered the marketing discipline. With each transformation and interjection of new ideas, discourses and approaches, consumer research has also translated a whole tradition and variety of method into marketing theory and research practice. This collection offers a comprehensive and illuminating overview of the main methods used in consumer research and outlines the main theoretical, conceptual and historical debates that are relevant to the area. It highlights the full range of methodological considerations, from questionnaire design through to analyzing qualitative data, as well as discussing the progression and development of the field from its initial conception as a relatively coherent and unified sub-discipline through to the diverse community of methods today.

Pre-publication price: $895.00 (print only, expires 6/30/2013)
May 2013, 1554 pages

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**STATISTICAL ANALYSIS OF CONTINUOUS DATA**

FOUR-VOLUME SET

Edited by Roger Penn and Damon Berridge, both at University of Lancaster

This new four-volume collection tracks the development of statistical methods for continuous, or interval-scale data. Examples of such data occurring in the social sciences include indicators of educational attainment (for example, GCSE scores) and psychometric measures of intelligence. Framed by a new contextualizing introduction, the volumes are organized thematically, covering key areas to enable a well-rounded and comprehensive understanding of the discipline:

Volume One: Statistical Foundations for the Analysis of Continuous Data
Volume Two: Basic Principles for the Statistical Modeling of Continuous Data
Volume Three: Multivariate Analyses of Continuous Data
Volume Four: Statistical Modeling of Multivariate Continuous Data

Hardcover price: $995.00, ISBN: 978-1-4462-4869-0
Pre-publication price: $895.00 (print only, expires 8/31/2013)
July 2013, 1664 pages

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**AUTOETHNOGRAPHY**

FOUR-VOLUME SET

Edited by Pat Sikes, University of Sheffield, U.K.

From the 1980s onwards there has been what has frequently been described as an autobiographical turn in the social sciences and also in the arts and humanities. Changes in conceptions of self, society and identity, postmodern, post-structural and post-colonial influences and sensibilities, to name but a few, have all played their part in focusing attention on to, and valorizing the perceptions and experiences of the individual. Now, at a time of exciting development for the subject, this new, four-volume set seeks to capture the seminal articles that have come out of the field over the past decades. Framed by a newly written introductory chapter, the set includes work which spans disciplinary boundaries, bringing together a comprehensive collection which will prove invaluable to scholars in the field.

Hardcover price: $995.00, ISBN: 978-0-8570-2785-6
Pre-publication price: $895.00 (print only, expires 8/31/2013)
July 2013, 1664 pages
GROUNDING THEORY AND SITUATIONAL ANALYSIS
FOUR-VOLUME SET
Edited by Adele E. Clarke, University of California, San Francisco, and Kathy Charmaz, Sonoma State University

This new four-volume major work brings together a wealth of valuable research on the qualitative research methods of grounded theory and situational analysis. Both theories draw on post structural developments in the social sciences and humanities, (re)situating these methods among cutting-edge approaches today. The articles in this collection come from a variety of disciplines, from sociology to science and technology studies, as well as taking in a broad cross-section of issues relating to race, class and gender amongst others. Framed and contextualized by an introductory chapter, newly written for the set by the widely respected editorial team of Adele E. Clarke and Kathy Charmaz, the collection is clearly divided into the four thematic volumes:

Volume One: Grounded Theory and Situational Analysis as Methods for Qualitative Research
Volume Two: Exemplars of Grounded Theory Research: A
Volume Three: Exemplars of Grounded Theory Research: B
Volume Four: Exemplars of Situational Analysis Research

Hardcover price: $995.00, ISBN: 978-0-8570-2780-1
Pre-publication price: $895.00 (print only, expires 1/31/2014)
December 2013, 1664 pages

REGRESSION MODELING
FOUR-VOLUME SET
Edited by Salvatore Babones, University of Sydney, Australia

This new four-volume major work presents a collection of landmark studies on the topic of regression modeling, identifying the most important, fundamental articles out of thousands of relevant contributions. The social sciences - particularly sociology and political science - have made extensive use of regression models since the 1960s, and regression modeling continues to be the staple method of the field. The collection is framed by an orienting essay which presents to a guide to regression modeling, written with applied practitioners in mind.

Hardcover price: $995.00, ISBN: 978-1-4462-0828-1
Pre-publication price: $895.00 (print only, expires 11/30/2013)
October 2013, 1664 pages

DOCUMENTARY AND ARCHIVAL RESEARCH
FOUR-VOLUME SET
Edited by Jason Hughes, Brunel University, U.K.; and John Goodwin, University of Leicester, U.K.

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